

# BRX, Northampton – New Members' Guarantee



## Add it up!

Joining a networking group is an investment in time and money for small and medium sized businesses. BRX Northampton can guarantee a return on this investment within the first few months!

We do this through:

- Our members offering discounted or free services
- Refunding, or part re-funding, the cost of membership If you do not receive sales that cover your membership costs

Details of both of these schemes are outlined below.



## Services Offered

The following services and discounts are provided to new members.

Member	Service	Value
Ian Brendish Ian Brendish Associates	Initial Life and Business Coaching Consultation and 1st Planning Session	£150
Brian Hartley TVXM Limited	Free email marketing system plus training with 1,000 credits	£150
Andrew Robins - Robins and Co. Chartered Certified Accountants	Free Bookkeeping software	£200
Bryan Walters IBD – Business Consulting	A free premium space advert on my new directory website for 6 months Or A free half day business Health Check and consulting session	£167 £125-£175 (depending on org. size)
Steven Horne 5Design	Gift Voucher for Gardening/landscaping services	£150
Peter Dugmore WPA	Free 6 months Medical Health cover when contract for a minimum of 12 months is taken out	Approx £200
Chris Dyer Chris Dyer Associates	Discount on 1st project against creative design time.	£150
Rob Parker Rob Parker Associates	Sales & Marketing Health Check	£200
<b>Total Value</b>		<b>Up to £1,375</b>

## Guarantee

BRX, Northampton will guarantee that you will receive referrals that will lead to sales of at least the cost of your first years membership.

If you do not receive sales that cover your membership then a refund of your membership will be provided from BRX, Northampton according to the following scale.

Sales	Refund
0% – 25% of fee	100%
25% - 50% of Fee	75%
50% - 75% of Fee	50%
75% - 100% of Fee	25%



## Summary

The membership of BRX, Northampton is worth many times the joining fee. With the services offered to new members you can start to benefit immediately and give your business a boost in sales.

This guarantee underpins our belief that you will benefit from becoming a valued long term member

**We hope you will join us!**

Call Tony Harrison on 01707 644822 or email [enquiries@brxnet.co.uk](mailto:enquiries@brxnet.co.uk)  
or Peter Dugmore on 07866 411412 or email [peter.dugmore@ntlworld.com](mailto:peter.dugmore@ntlworld.com)

## Conditions

As the guarantee is made by the members of BRX, Northampton we expect you to abide by the following conditions.

The refund is only payable if you have met the conditions detailed below and have completed 12 months of membership of BRX, Northampton.

These offers are valid for 12 months and apply as long as you are a BRX, Northampton member. If you resign membership within the 12 months then the service offer is withdrawn and cannot be redeemed.

- You are a fully paid up member of BRX, Northampton
- You attend meeting on a regular basis , if you cannot attend, the providing of a substitute is acceptable.
- If you miss 3 consecutive meetings without agreement of the BRX, Northampton , then guarantee is void. Holidays are excluded from this, however we would expect you to provide a substitute.
- You set up a standing order that covers the cost of Breakfast (currently £8 per week) and payment to contingency fund (£2 per week). The contingency fund is used to purchase group items, help fund social events and also used to cover any payouts if the guarantee is invoked.
- You agree that BRX, Northampton can record and monitor the referrals given and subsequent sales value achieved.
- It is expected that members also add to the list of services offered to new members to encourage other new members to see the value of becoming a member. It is recognized that not all members can make such offers.